



ONLINE NATIONAL WORKSHOP
On
**‘Incident Method for Improving
Teaching-Learning Process’**
(November 10-11, 2025)



Workshop Coordinator

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INTRODUCTION

An incident is the sketch of an event, happening or situation taken from the life of an individual or organization for intensive study. It is not a comprehensive write-up. Normally, it does not give all the details associated with the event, but relevant parts of the situation are picked up for discussion. As training material, an incident develops a decision-making environment and concludes with the responsibility for a decision to be made by the central figure or protagonist in the incident.



The incident process is a method of learning through *analysis, exploration and interaction*. It focuses the attention of a group of trainees of an incident, a chunk of reality, and initiates the process of individual and group decision-making in the context of relevant facts.

The incident is generally a *thumb-nail* sketch of an event or situation and, therefore, the trainees or participants will have to look for facts by way of background and details to obtain a clear and complete picture before analyzing for decision-making. In other words, the participants are expected to complete the incomplete picture of the incident presented to them.

OBJECTIVES OF INCIDENT METHOD

Like full-blown comprehensive cases, it seeks to stimulate self-development in a blend of understanding. This blend combines:

- **Intellectual ability:** power to think clearly, incisively and reasonably about specific facts and also about abstractions.
- **Practical judgment:** capacity to integrate intellectual judgments with commonsense in accordance with organizational realities.
- **Social awareness:** appreciating the influence of feelings, views and judgments, and developing a willingness to adjust or implement a decision so as to make it more acceptable to the people who are affected by it.



WORKSHOP CONTENTS

1. Why is the incident method a powerful communication tool?
2. What makes an effective incident?
3. Understanding what makes your voice expressive?
4. Navigating for solutions to the given incidents effectively.
5. Invite attention, transmit information and trigger reflection of learning to real life scenarios?
6. Sharing and polishing solutions through guided activities.



LEARNING OUTCOMES

At the end of the workshop, the participants will be able to:

1. Demonstrate why Incident Method is a powerful communication and teaching/training tool.
2. Capture the incidents to engage attention, effectively transmit information and trigger reflection of learning to real life scenarios, as well as motivate and inspire learners.
3. Develop strategies to weave relevant incidents into their teaching and training sessions.
4. Identify and integrate elements that make an expressive and energetic voice into their teaching.
5. Apply effective strategies for writing, telling and sharing real incidents in their sessions.



METHOD

Method shall include:

1. Formal presentations
2. Demonstrations by the facilitator
3. Individual hands-on practice and group activities



TARGET AUDIENCE

Faculty members of Business Schools, Social Sciences and other such disciplines. HR executives are also welcome to the workshop.



CAPACITY

The workshop is confined to 30 participants.

DELEGATE FEES

A nominal fee of Rs. 550/- shall be payable per participant. Fees once paid will not be refunded. However, a substitute delegate is acceptable. Registration would be closed once a pre-decided cut-off number is achieved. **Last date for registration is November 05, 2025.** Kindly find below the link for registration:

[https://docs.google.com/forms/d/e/1FAIpQLSezBkCNVgftNAJT-](https://docs.google.com/forms/d/e/1FAIpQLSezBkCNVgftNAJT-TYqzrmPqXGU4q4EVcKQBY2L_vN61Dto7A/viewform?usp=header)

[TYqzrmPqXGU4q4EVcKQBY2L_vN61Dto7A/viewform?usp=header](https://docs.google.com/forms/d/e/1FAIpQLSezBkCNVgftNAJT-TYqzrmPqXGU4q4EVcKQBY2L_vN61Dto7A/viewform?usp=header)

The registration fee of Rs. 550/- should be paid in favour of *People Development Foundation India* by NEFT/RTGS/GPay: Bank of Maharashtra, Kanadia Road Branch, A/c No. 60545454957, IFSC Code MAHB0001396.

FACILITATOR

Dr. Upinder Dhar is Chairman and Distinguished Professor, People Development Foundation India. Earlier, he was Chief Mentor and First Vice Chancellor of Shri Vaishnav Vidyapeeth Vishwavidyalaya (Indore); Group Additional Vice Chancellor and Pro-Vice Chancellor (Academics), Amity University (Noida); First Vice Chancellor of JK Lakshmipat University (Jaipur); Director - Institute of Management, Dean - Faculty of Management, and Dean - Faculty of Doctoral Studies and Research, Nirma University (Ahmedabad); Director - Prestige Institute of Management and Research (Indore); Professor of Management at NITIE (Mumbai); Reader at IMS-DAVV (Indore); and Lecturer at M.D. University (Rohtak). He has conducted 812 management and faculty development programs for the executives of major business houses and faculty members of academic institutions respectively. He has also been Guest Faculty at IIM Calcutta, IIM Indore, IIM Trichy and IIT Roorkee. Besides undertaking consultancy assignments, he has authored/co-authored/edited 894 publications. Forty-six (46) scholars have been awarded Ph.D. degree under his supervision by various universities.



A Fellow of ISTD and a strong proponent of Case Method, Dr. Dhar was conferred Ravi J Matthai National Fellow Award by the Association of Indian Management Schools in 2018, and AIMA-Kewal Nohria Award for Academic Leadership in Management Education-2022 by the All India Management Association in 2022. He has been on the Panel of Reviewers of number of international journals, such as International Journal of Training and Development, Human Resources International, Journal of Global Business and Technology, and South Asian Journal of Management. He has also been on the Panel of Experts maintained by the NAAC (Bangalore), NBA (Bangalore); ICSSR (New Delhi); and SAQS (Hyderabad). He was President of Anthropological and Behavioral Sciences Section of the Indian Science Congress Association in 2007-08, Indian Society for Training and Development in 2008-09 and Association of Indian Management Schools in 2014-15. He has also been Member of the Council of Management of AIMA, Member of ATMA, All India Board of Management Studies of AICTE, Rajasthan State Productivity Council, Governing Board of DELNET, and Member of the Executive Board of AMDISA.

Dr. Dhar was awarded Commonwealth Fellowship twice to present his papers at the South Asian Management Forums held at Royal Institute of Management, Bhutan and Lahore University of Management Science, Lahore. He was invited by the American Society for Engineering Management as resource person for Case Method during its international annual Conference held at Minnesota in 2013. He has also been resource person in the Leadership for Academicians Program (LEAP) sponsored by MHRD and organized by IIT Roorkee in 2018 and BHU Varanasi in 2019. He was invited to deliver keynote address in the International Conference of ITAM at Montpellier Business School, France and University of Cagliari, Italy in July 2024. He had the opportunity to visit Ivy league institutions like Harvard Business School, MIT Sloan School of Management, and Yale University School of Management. He has also visited 20 countries for professional and academic interest.

Dr. Dhar has been on the high powered Expert Committees constituted by MHRD, UGC and AICTE. Hon'ble Governor of Uttar Pradesh had nominated him as Chairman of the Search Committee for the appointment of Vice Chancellor – Awadh University. He was President of the International Simulation and Gaming Association (2021-22), and a Member of the Standing Committee on Specification of Degrees u/s 22 of the UGC Act, 1956; Expert Group constituted for Implementation of NEP 2020, and Governing Council of the Association of Indian Universities. Currently, he is a member of the Executive Board of AMDISA (2022-24). He is nominee of AICTE as a subject expert on the Board of Governors (BoG) of Xavier Institute of Development and Studies, Jabalpur and Asian Business School, Noida. He is the Co-Chair of India Case Research Centre (ICRC) of AIMA, New Delhi. Besides his professional engagements, Dr. Dhar has been a dedicated Rotarian since 1997. He was instrumental in setting up three Rotaract Clubs and one Interact Club. He was President of RCI Indore Uptown for the Rotary Year 2023-24, and Rotary District 3040 New Generations Service Exchange Chair in 2024-25. Currently, he is Assistant Governor in the Rotary District 3040 for the year 2025-26.

PROGRAM SCHEDULE

DAY I: November 10, 2025

- 11.30 AM - 01.00 P.M. – Brief Introduction to the Workshop
- 01.00 - 02.00 P.M. – Break
- 02.00 - 05.00 P.M. – Online Interaction within groups for preparation of drafts



DAY II: November 11, 2025

- 11.30 AM - 01.00 P.M. – Review of the Drafts
- 01.00 - 02.00 P.M. – Break
- 02.00 - 04.00 P.M. – Presentation of Final Solutions


